## Improve How You Visualize Data

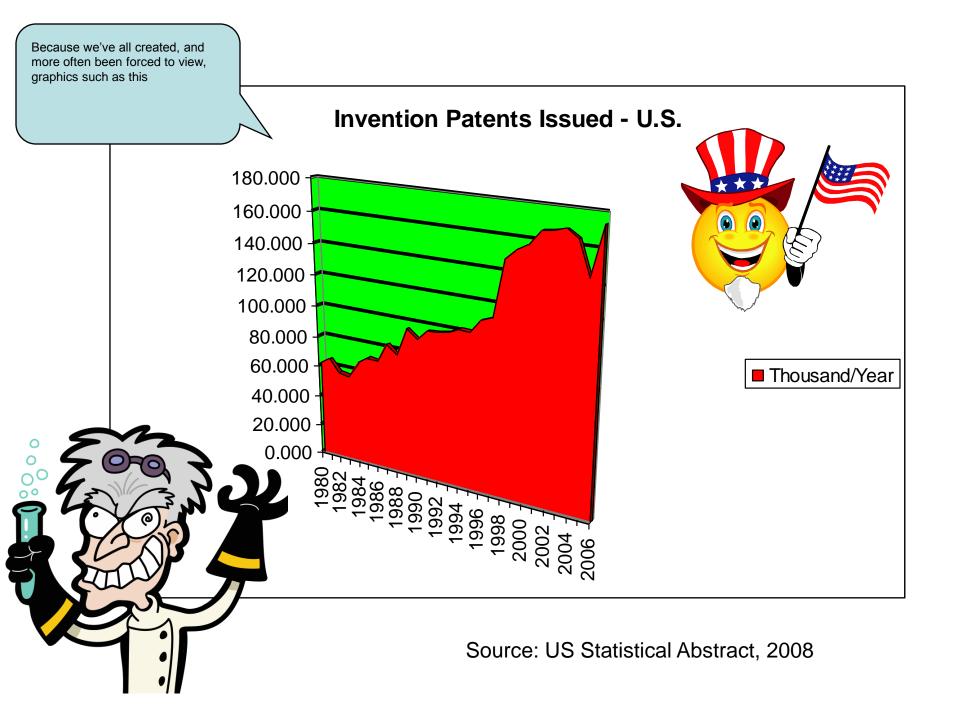
With annotations <u>from au</u>thor

#### Marshall Meier Project Manager- Rosemount

Where ideas become solutions.

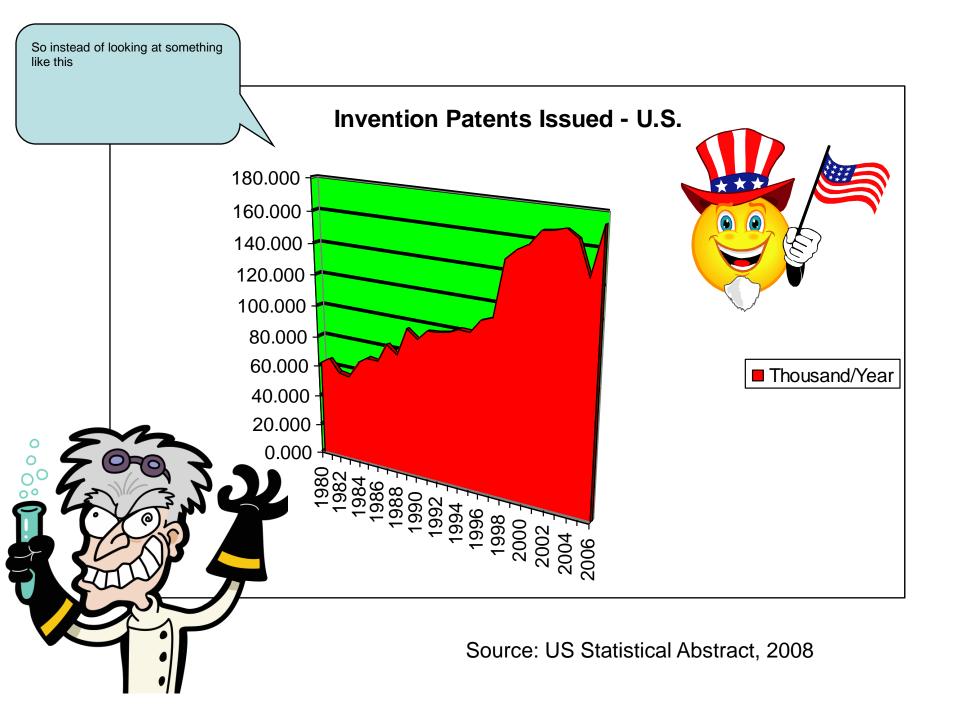


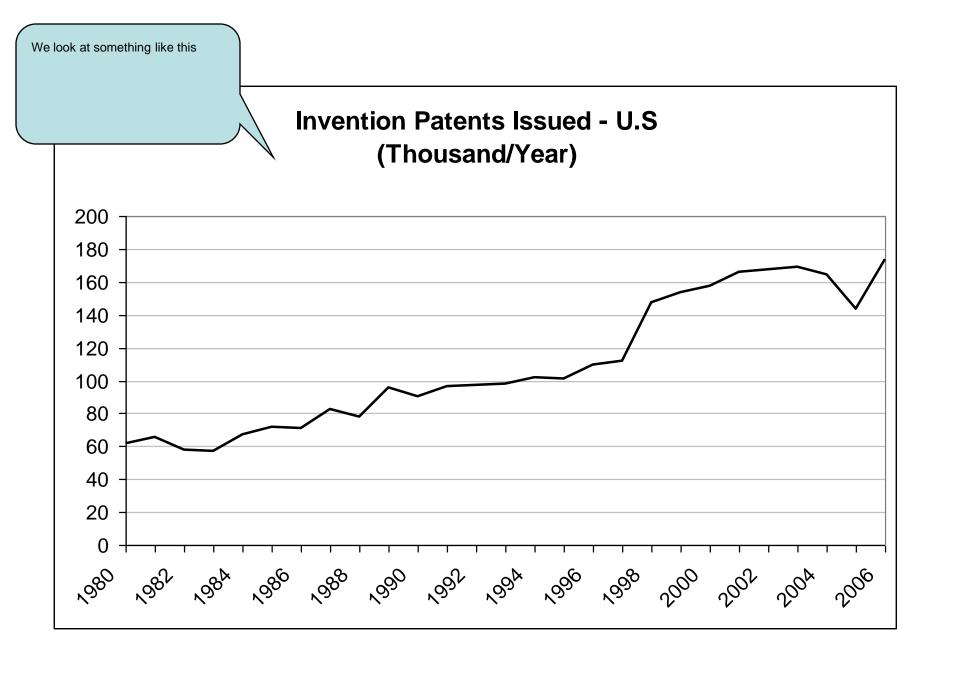
#### Why are we here?



But what we really need to do is help "unlock your data"

#### Unlock your data





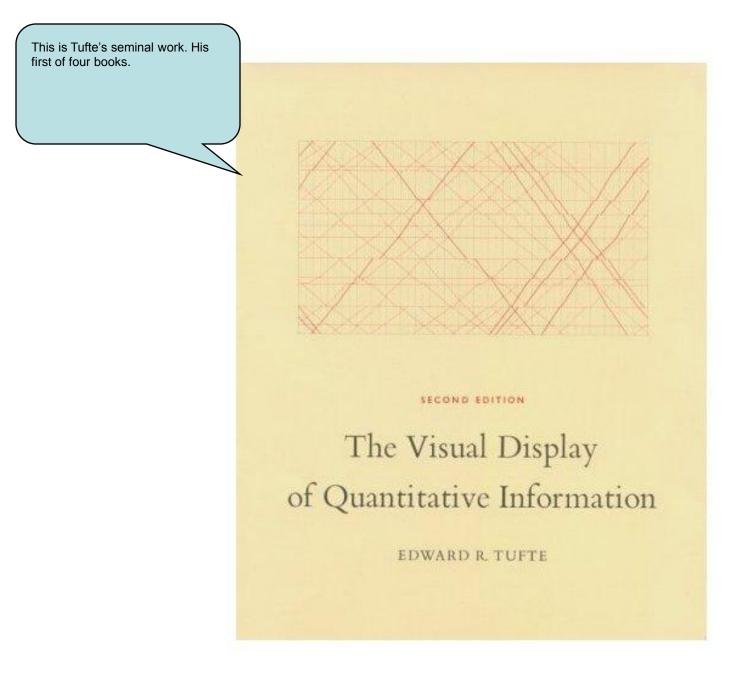
## Why does it matter?

Your data is important. It helps you understand problems and make decisions

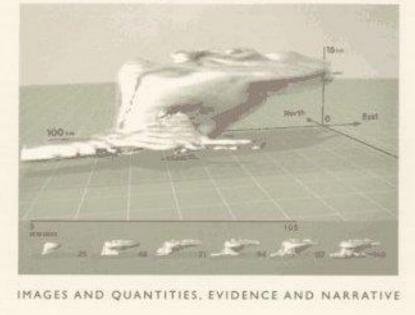
### Understand problems and make decisions

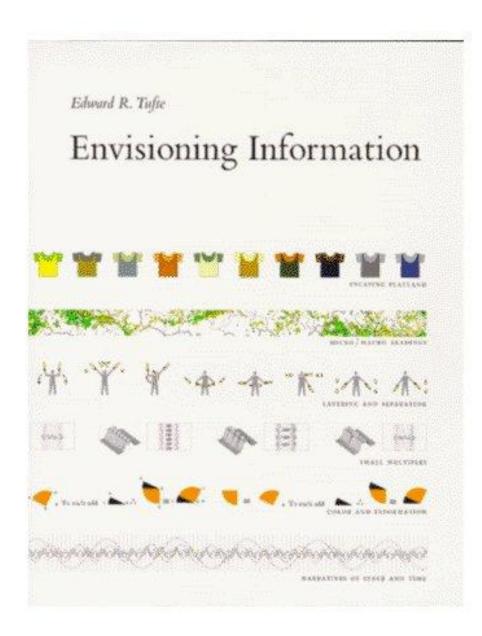
None of what I'm talking about here is new. Many of the principles come directly from Edward Tufte, who is the preeminent thought leader in the field

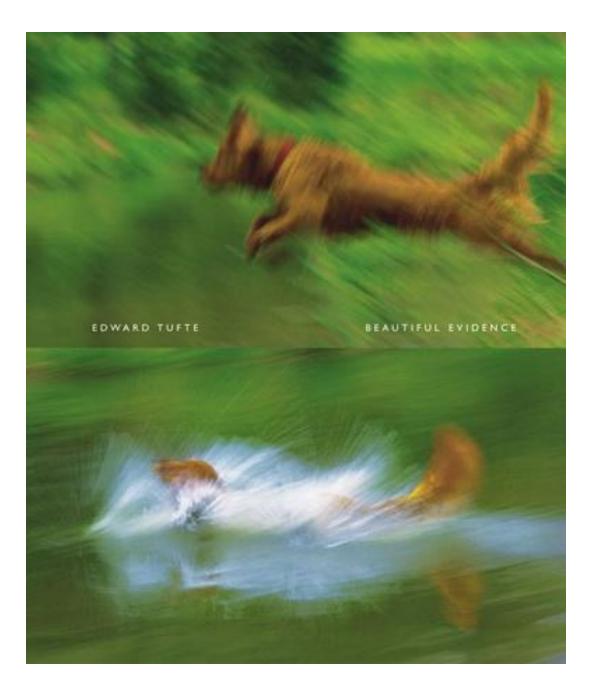
#### Edward Tufte

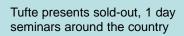


#### EDWARD R. TUFTE VISUAL EXPLANATIONS

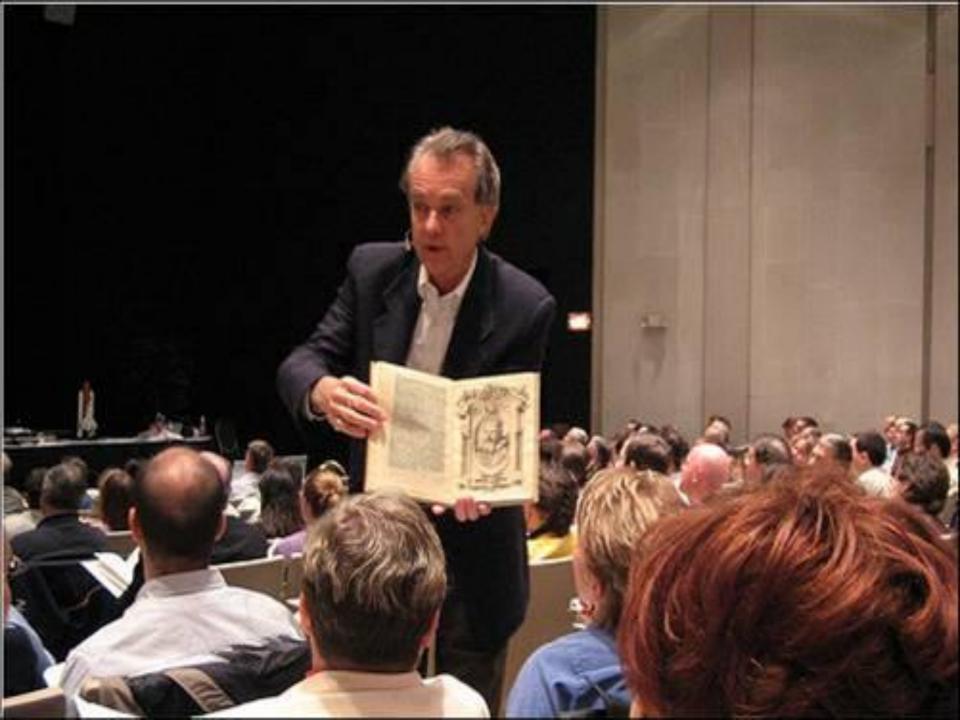




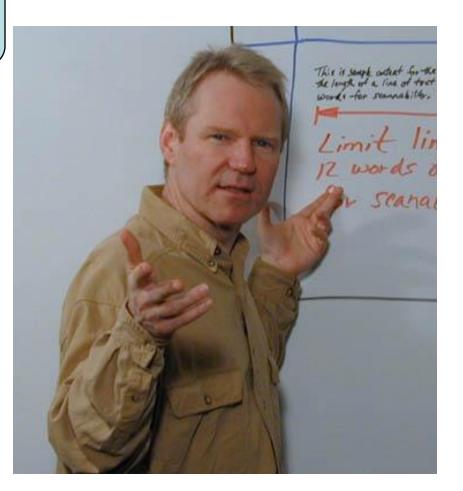




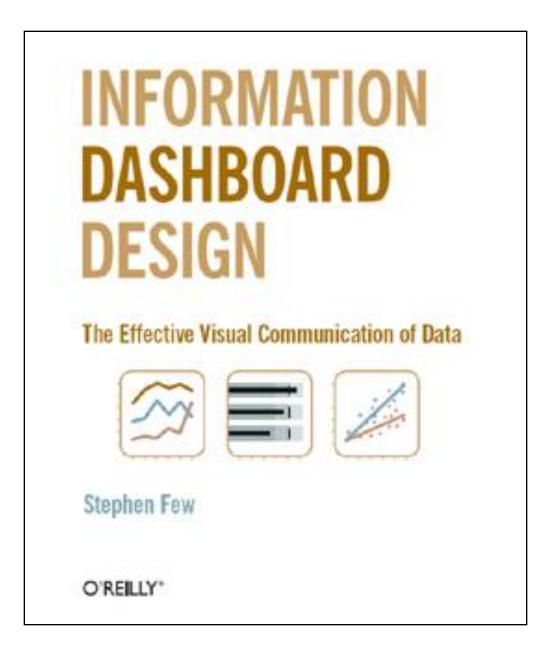


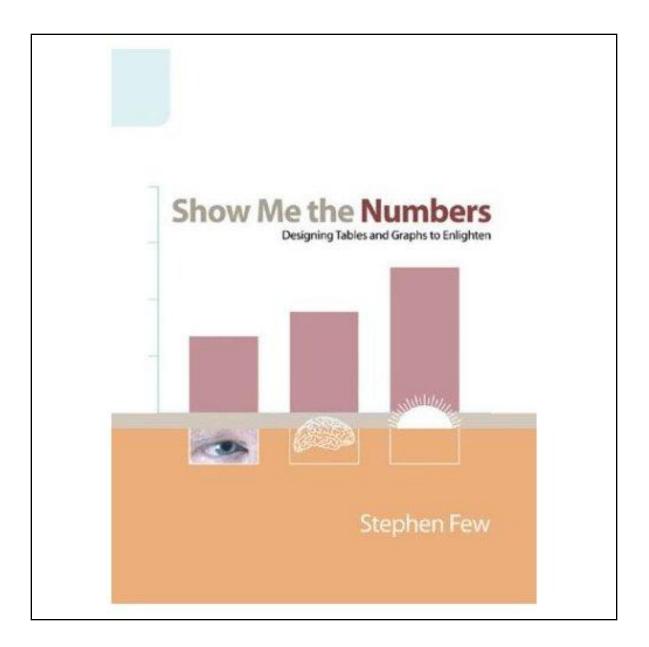


Another thought-leader is Stephen few, who wrote a couple of books on the topic of data presentation



#### **Stephen Few**

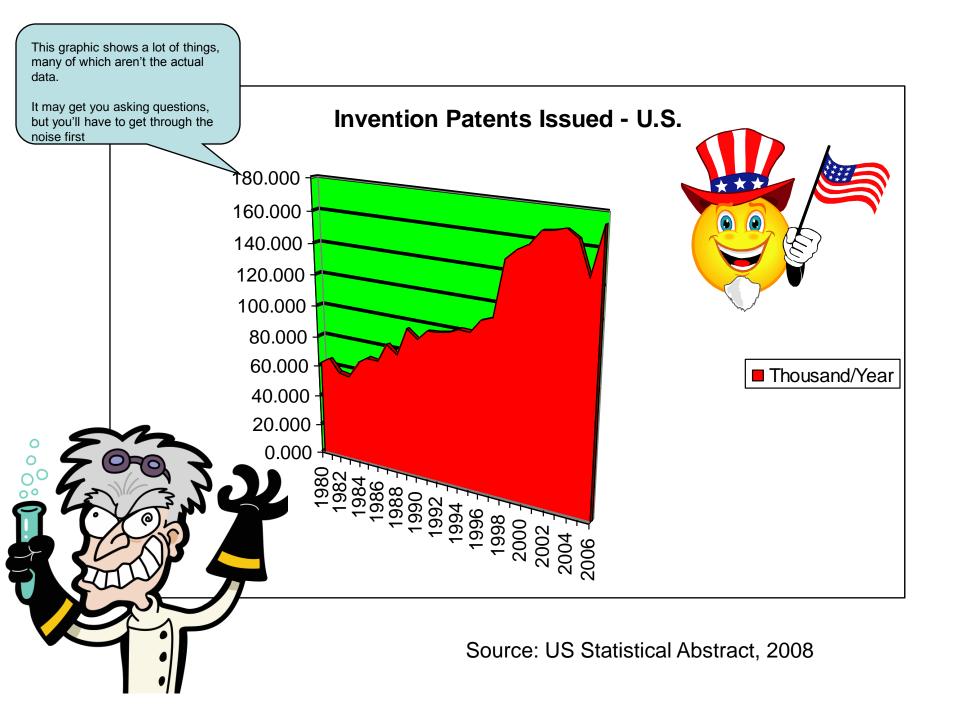


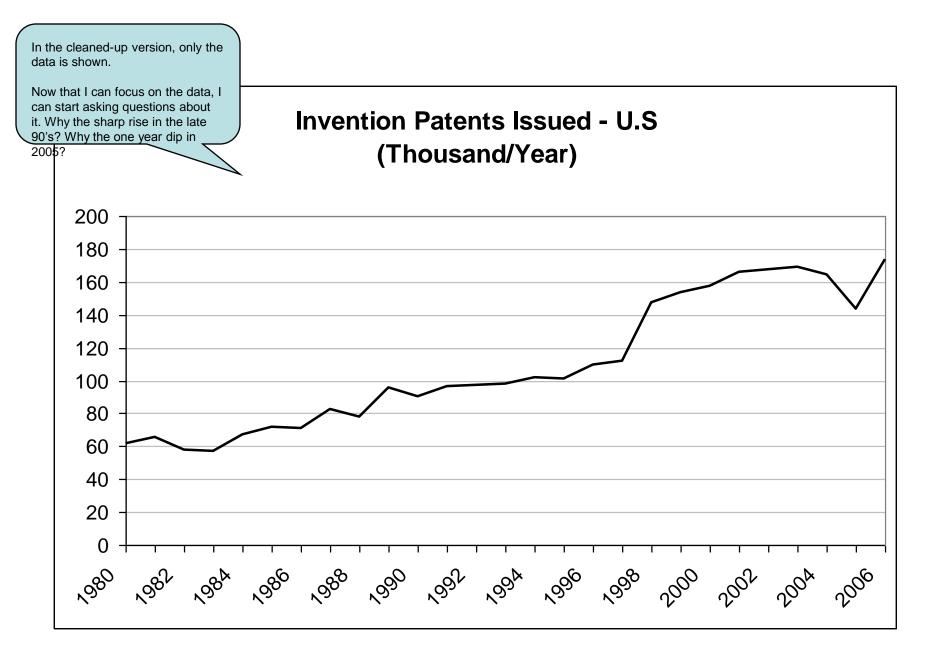


# What are the goals for an excellent chart/graph?

#### Show the data

#### Get the viewers to ask questions



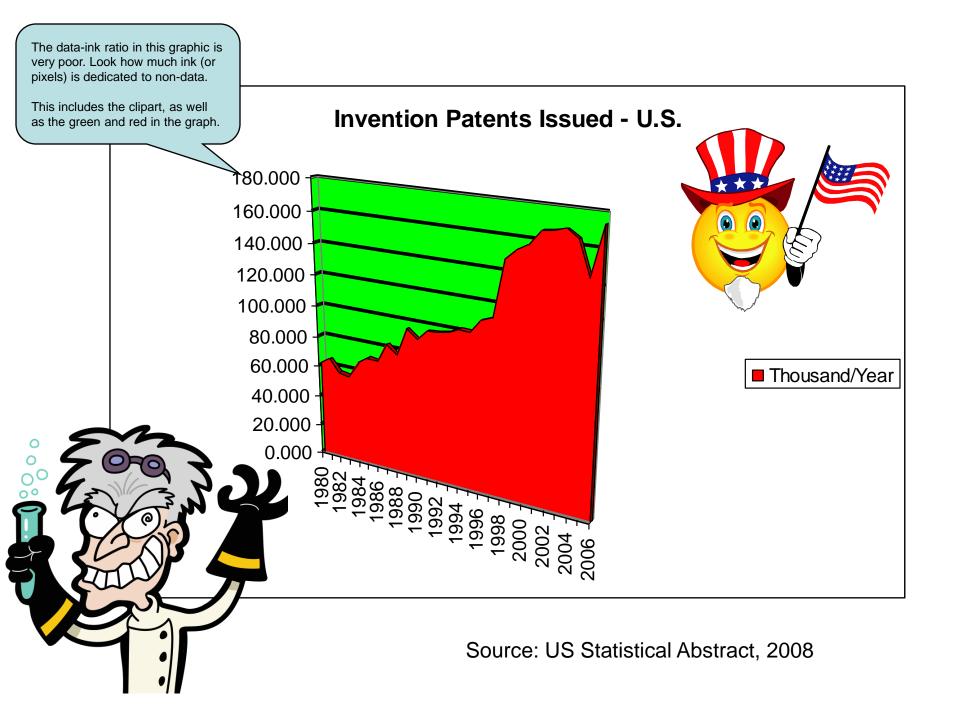


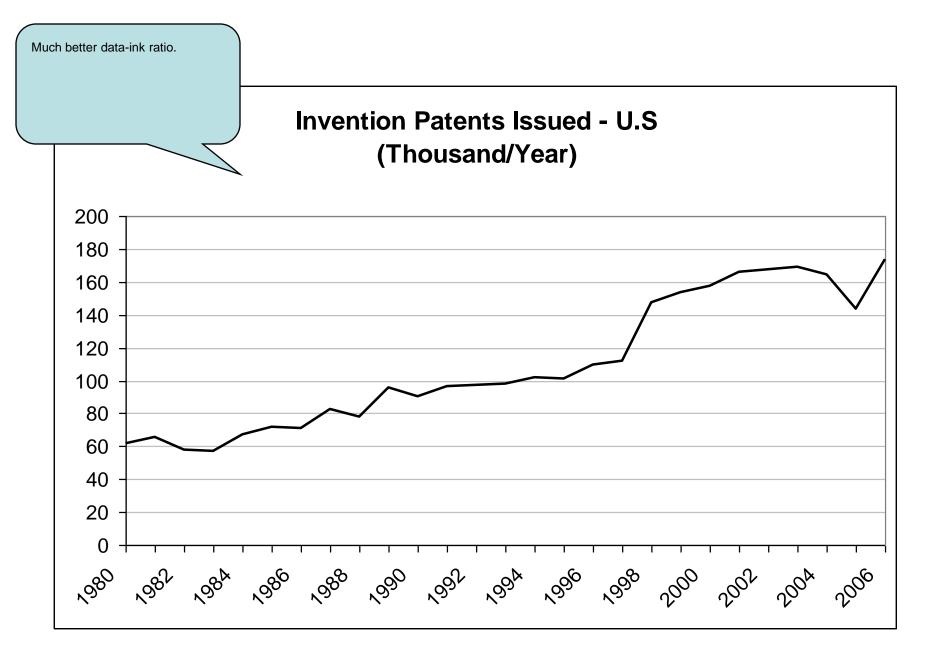
Source: US Statistical Abstract, 2008

# Data/Ink Ratio

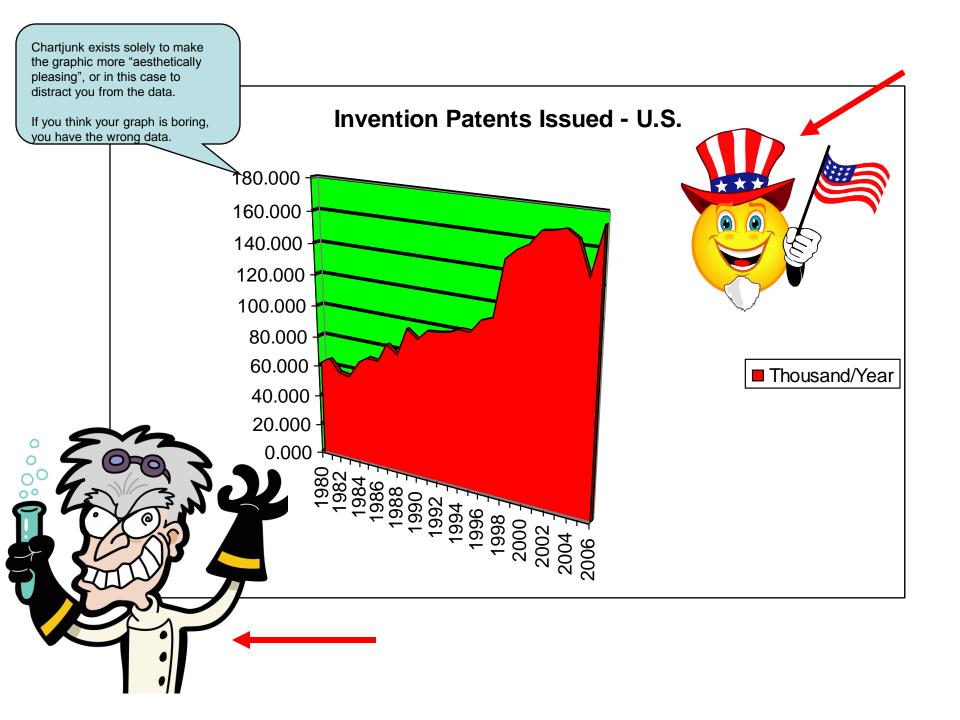
#### Data-ink ratio = data ink total ink used in graphic

Tufte, Edward, "Visual Display of Quantitative Information (Graphics Press, 2001), p 93

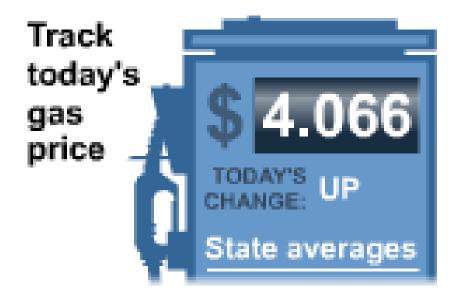




## Chartjunk

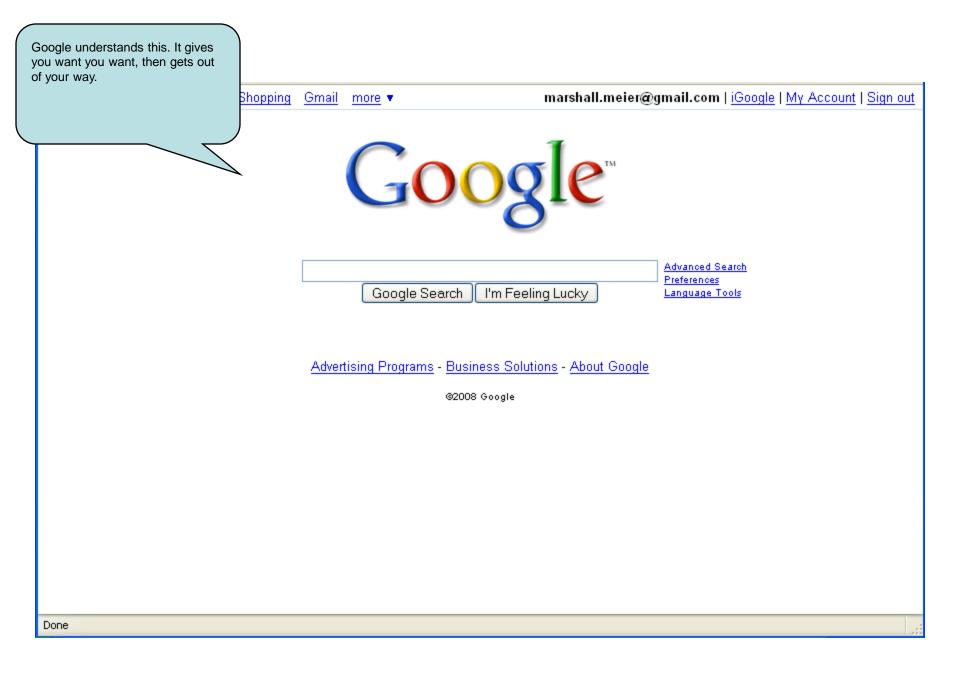


Here's a graph from USA today. It has two points of data. That gas is \$4.066, and that it is up. That's it. But it wasted a lot of pixels making the data more "approachable".



Source: usatoday.com, 6/14/2008





Here's a screenshot from GM's 2007 annual report. There's some interesting data in there amount world area sales, but there's a lot of chartjunk (picture of a car and world map) that don't add any value.



✓ 2007 ANNUAL REPORT HOME

#### ✓ FEATURE SECTION

#### V PUTTING THE WORLD ON WHEELS

A Great Start in the Russian Market

One Million Strong

A Spark in India

Rugged Around the World

European Success Story

Twin Wins in 2007

The Future of Chevy

the United States than inside its

borders.

#### V DRIVING THE FUTURE

✓ A WORLD OF POSSIBILITY

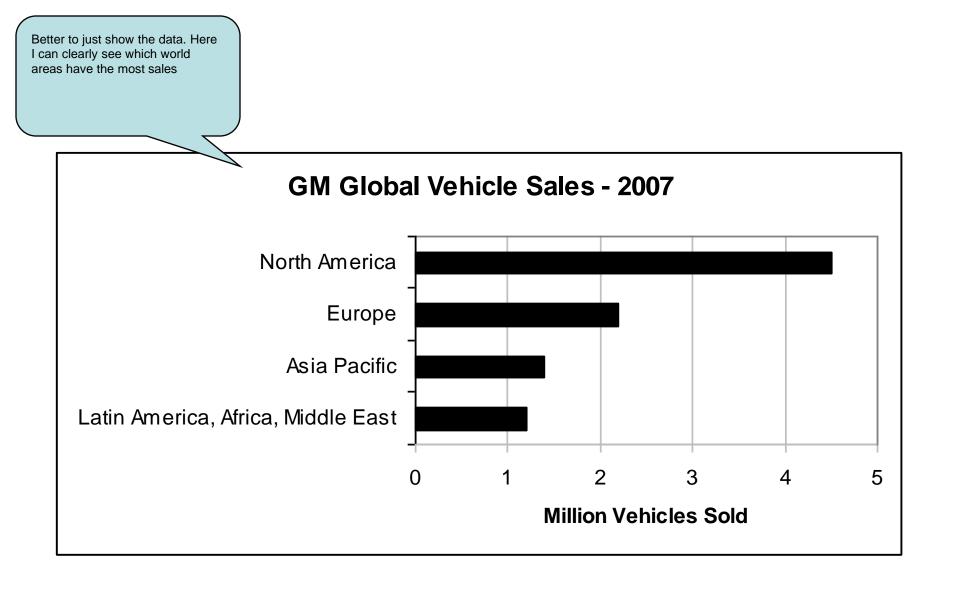
✓ EXTERNAL

#### PUTTING THE WORLD ON WHEELS.

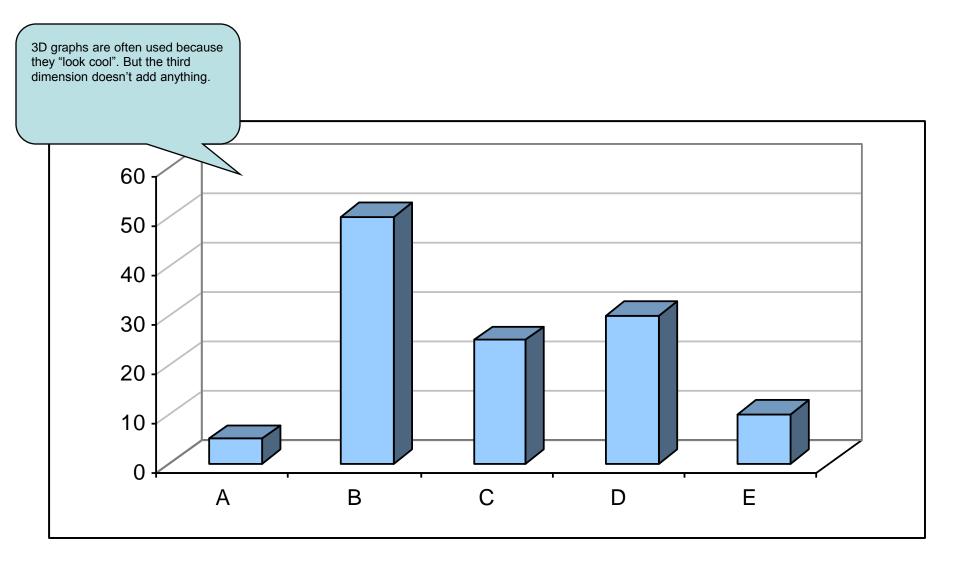
In 2007, we sold more than 9 million vehicles for the third consecutive year and the fourth time in our 100-year history. We're growing where the growth is, in emerging markets, where our share and sales continue to increase.

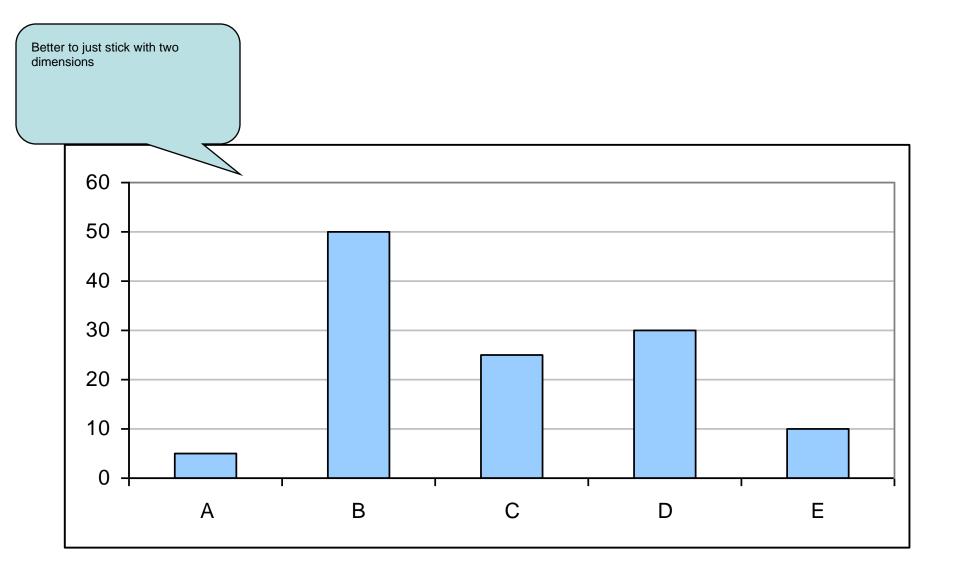
GM EUROPE **GM NORTH AMERICA** million vehicles sold Second consecutive year of record sales million vehicles sold Increased average transaction prices Stabilized retail share Reduced rental fleet sales Increased average transaction prices GM ASIA PACIEIO GM LATIN AMERICA. million vehicles sold FRICA AND MIDDLE EAST Third consecutive year over 1 million Record sales in China and India Global vehicle sales by volume million vehicles sold Although North America is still GM's number-one sales region, 2007 marked the third consecutive year that we sold more vehicles outside

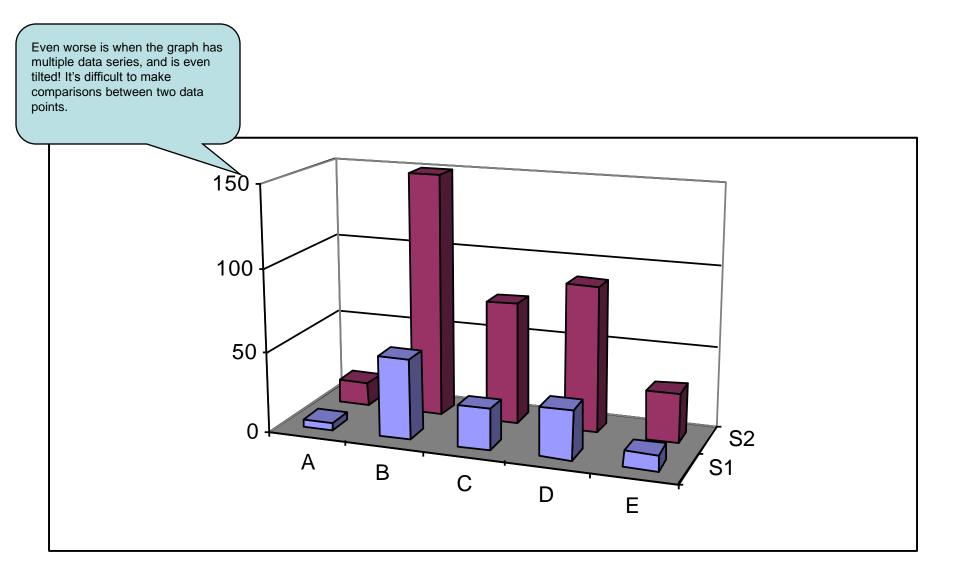
General Motors 2007 Annual Report

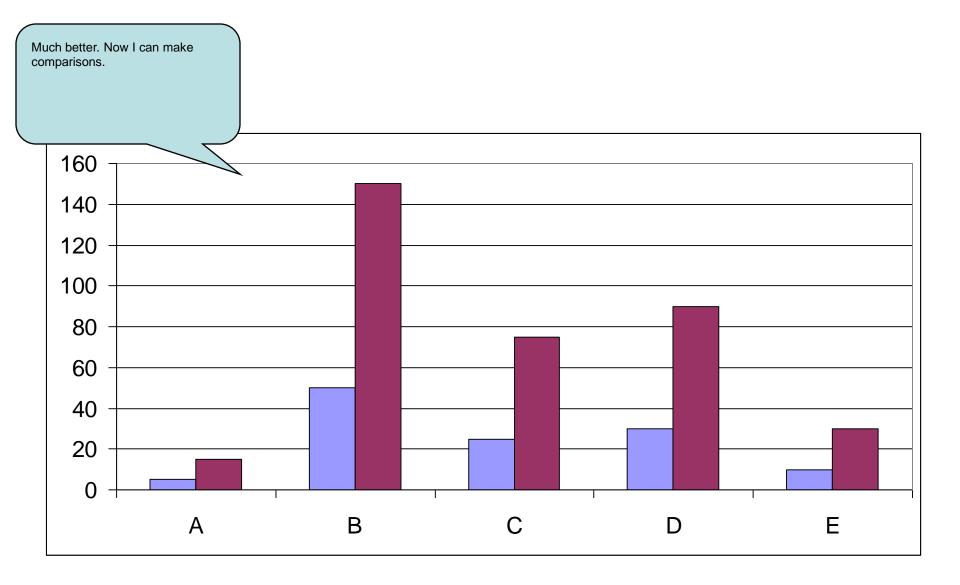


## 3D (don't use it)







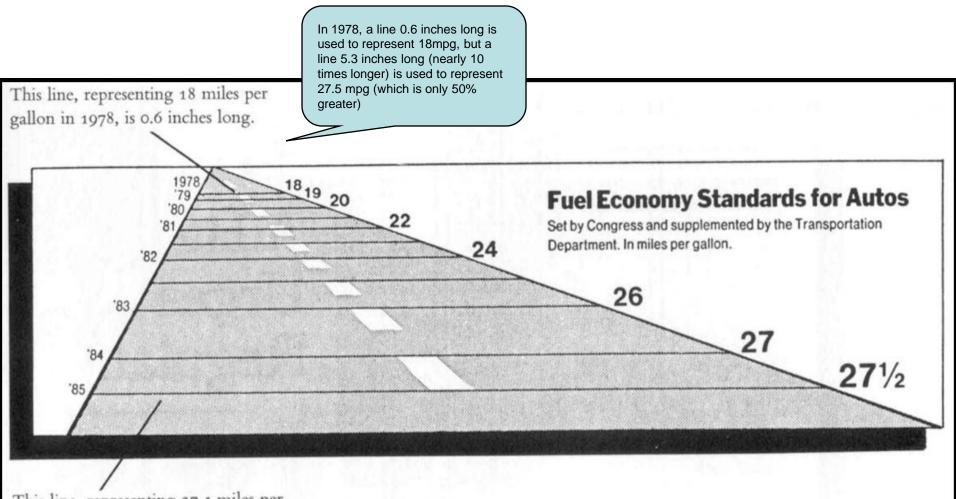


DistortionS

Lie Factor

## Lie Factor = Size of effect shown in graphic Size of effect in data

Tufte, Edward, "Visual Display of Quantitative Information (Graphics Press, 2001), p 57

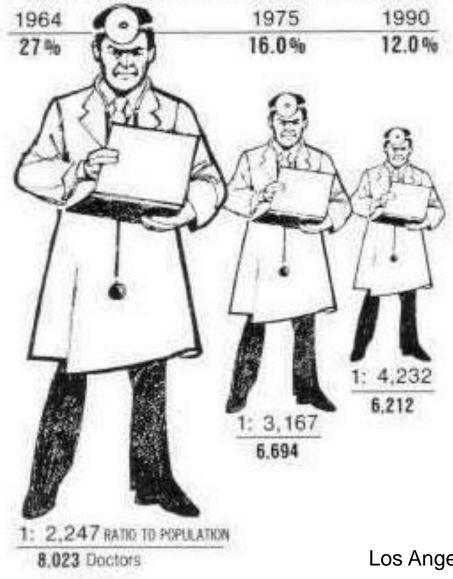


This line, representing 27.5 miles per gallon in 1985, is 5.3 inches long.

New York Times, August 9, 1978, p. D-2.

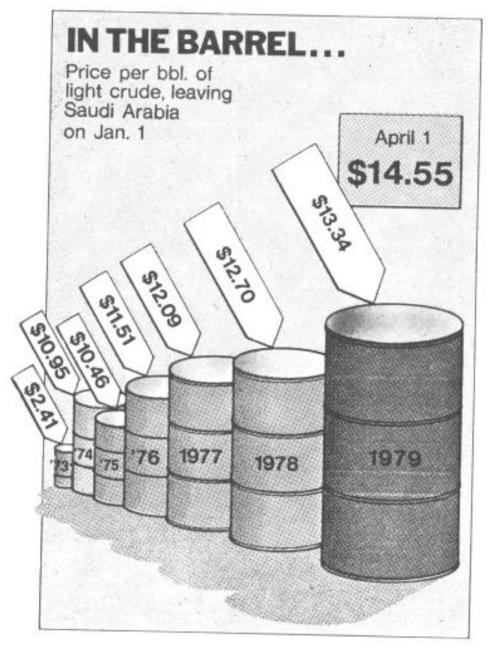
### THE SHRINKING FAMILY DOCTOR In California

Percentage of Doctors Devoted Solely to Family Practice



Another example. The 1964 percentage is a little more than twice the 1990 percentage, but the 1964 doctor is huge compared to the 1990 doctor

Los Angeles Times, August 5, 1979, p 3



Same thing for comparing the 1973 and 1979 price of oil

Time, April 9, 1979, p. 57

# Pie Charts

The GM annual report also contained a pie chart on how sales are distributed across the world.



#### ✓ 2007 ANNUAL REPORT HOME

#### ✓ FEATURE SECTION

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- One Million Strong
- A Spark in India

Rugged Around the World

European Success Story

Twin Wins in 2007

The Future of Chevy

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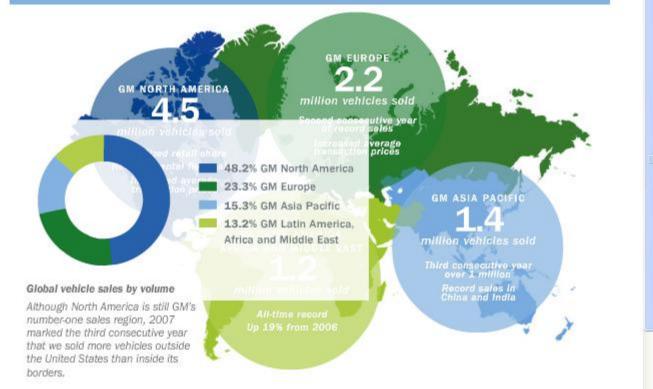
#### ✓ A WORLD OF POSSIBILITY

#### ✓ EXTERNAL

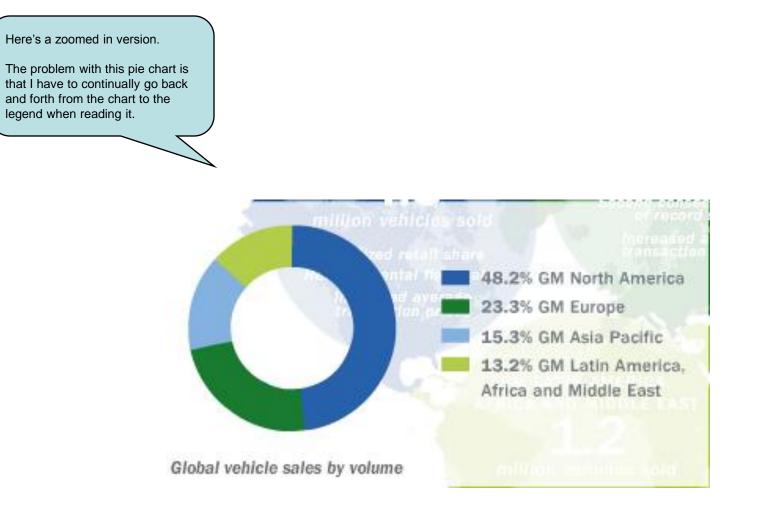
Download 2007 AR PDF Annual Report Archive

#### PUTTING THE WORLD ON WHEELS.

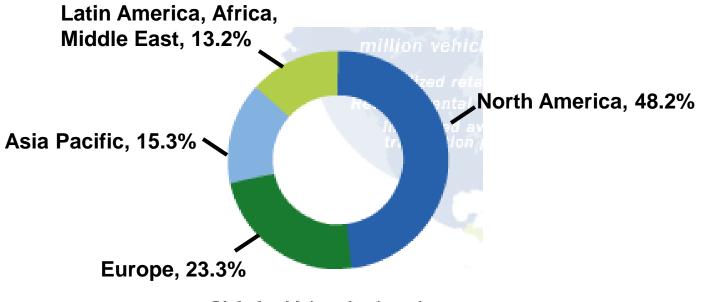
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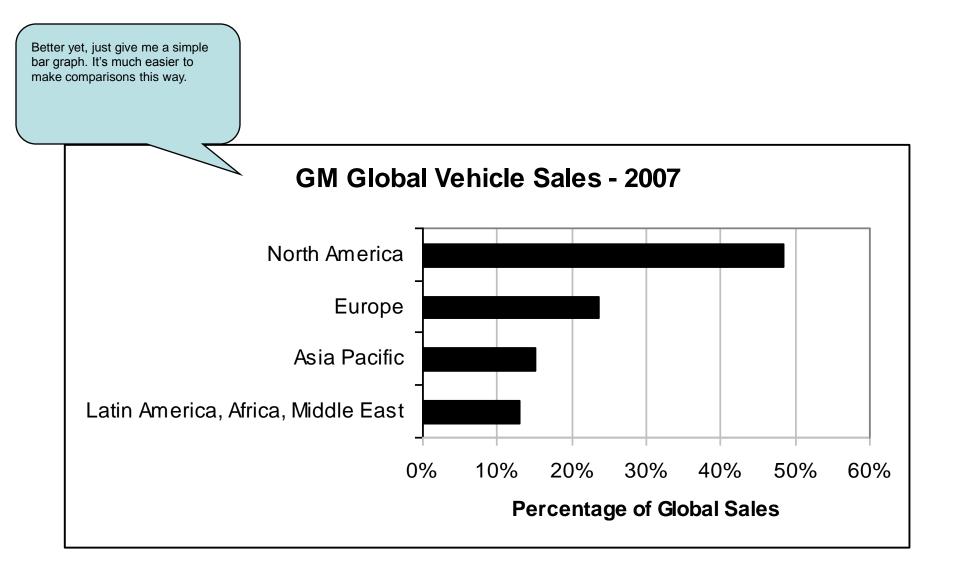
Y



This is a little better. At least the numbers are tied to the area on the graph



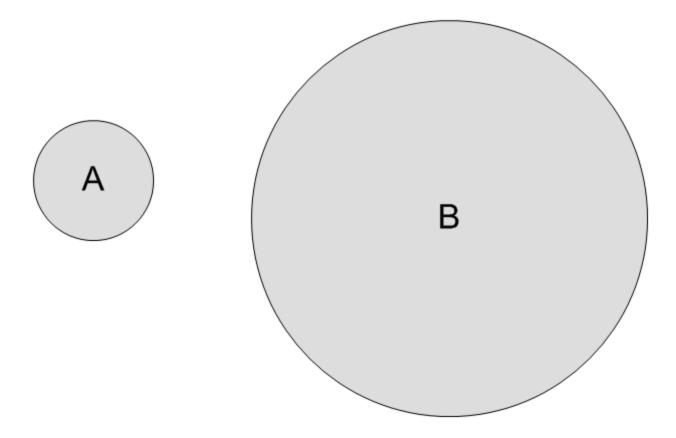
Global vehicle sales by volume

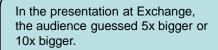


## Area comparisons

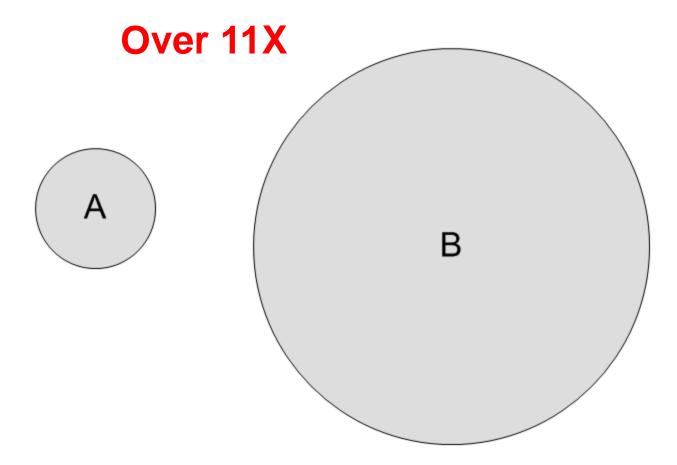
One of the problems with pie charts is that to compare pie slices, we need to compare the size of the slices. Unfortunately the human eye isn't good at comparing area.

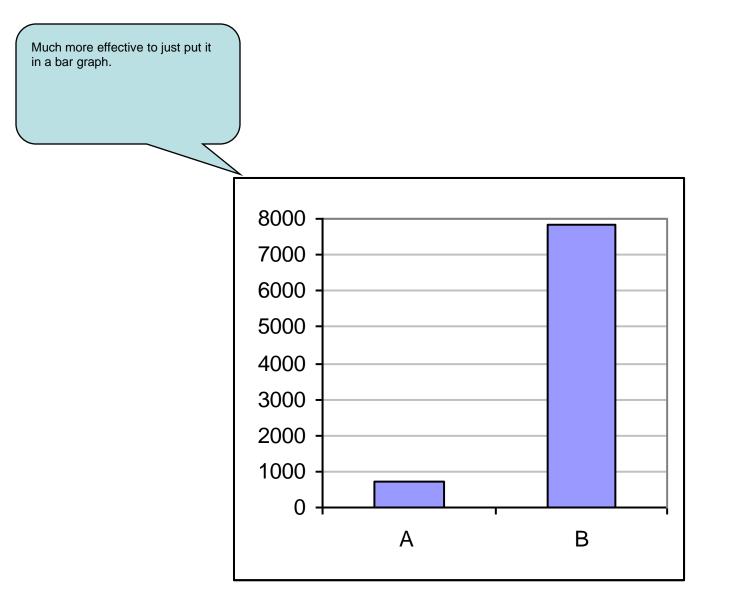
### How much bigger is Circle B?

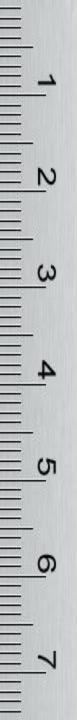


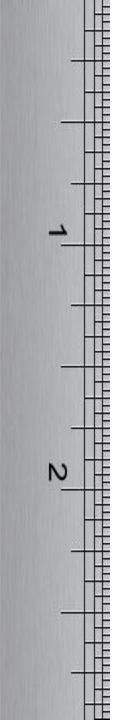


### How much bigger is Circle B?

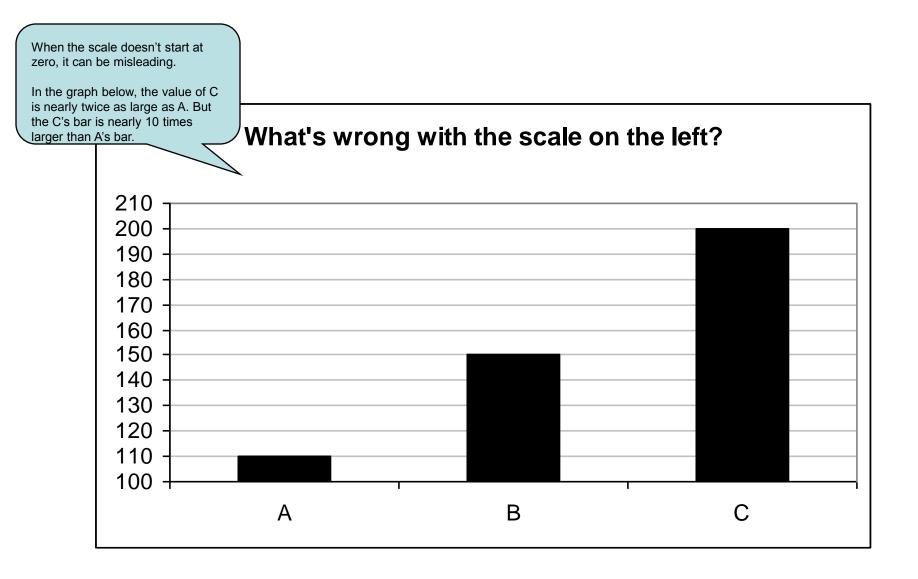




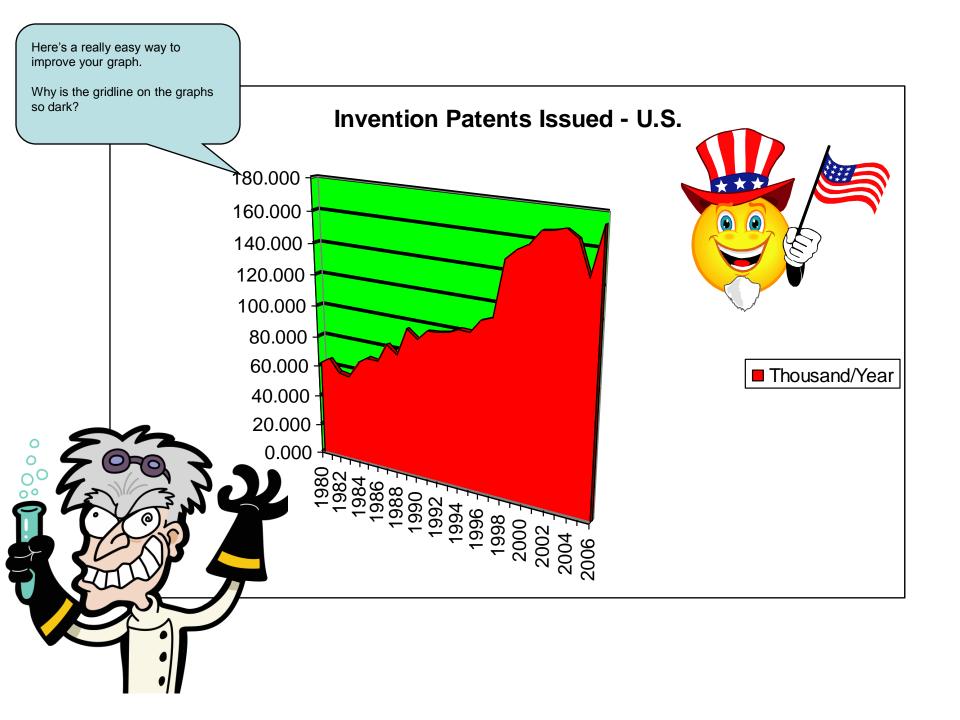


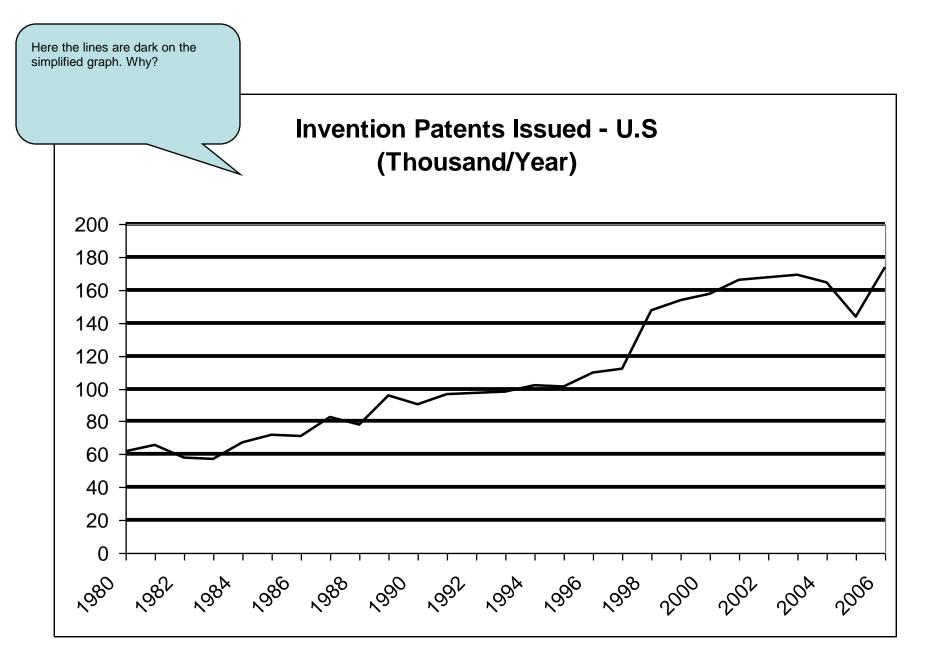


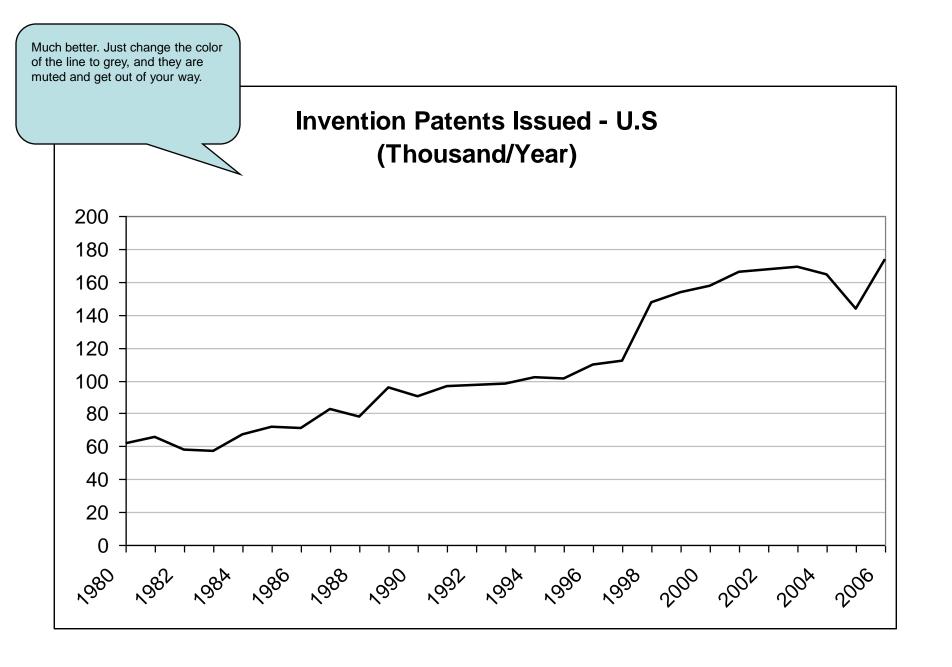
## Scales



## Grid Muting





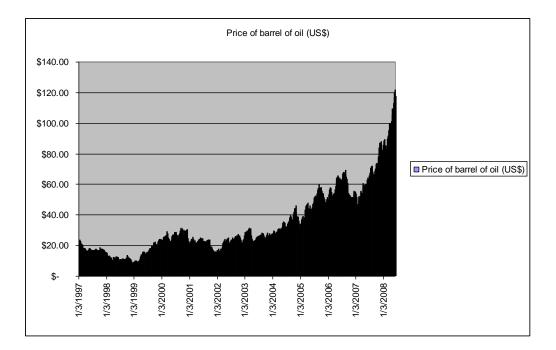


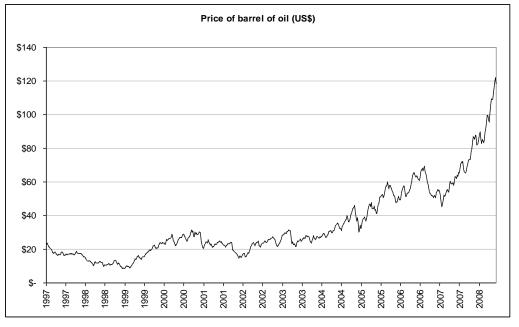
## Demo

-48

In the presentation I showed several techniques in Excel for taking the default chart from Excel and improving it

Before

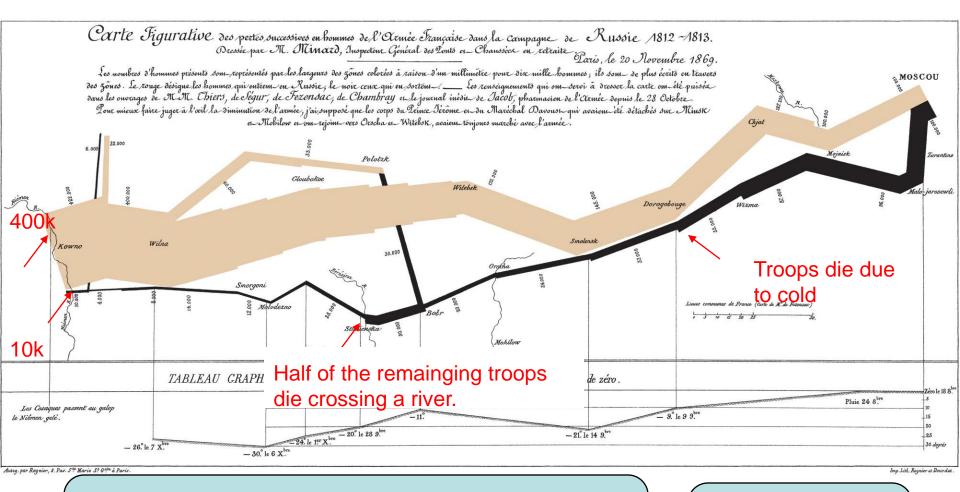




After

### An example of an excellent graphic

### Napoleon's march into Russia



This s an amazing graphic. It was drawn by a French designer in the 1880s. The width of the line represents the size of Napoleon's army. It was 400,000 at the beginning The tan line represents the march into Russia, the black line represents the retreat from Russia Look how Napoleon's army is losing troops!

What started out as an army 400,000 strong, limps back from Russia only 10,000 left.

When done right, charts and graphs bring your data to life, and can make a powerful argument.

In this case, the devastating effect of war is shown.

## Questions

### Marshall Meier Emerson Process Management – Rosemount marshall.meier@emerson.com



